



# County of Roanoke

## FINANCE DEPARTMENT PURCHASING DIVISION

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September 7, 2018

**RFP # 2019-013**  
Snack Food Vending Services with Smart Snack Compliance  
for  
Roanoke County Public Schools

## ADDENDUM NO. 1

### Answers to Vendor Questions

Due Date & Time:  
**September 17, 2018, 2:00 PM**  
**(Local Prevailing Time)**

**RFP # 2019-013**  
**VENDING SERVICES FOR RCPS**  
**ADDENDUM NO. 1**

1. **Answers to Vendor Questions** – Please see below for answers provided to various questions received from prospective bidders.
  - A. RFP Page 3 Specifications #5 states “Proposed items for sale should be noncompetitive items with our school lunch program”. Please provide a listing of the items currently being offered in the school lunch program.  
*Please see Attachment A for a current list of a la carte items.*
  - B. RFP Page 3 Specification #6 states “All machines must have timers to allow programming of the machines to be nonoperational during breakfast and lunch times per federal and state regulations”. What are the hours that the machines will be set to nonoperational?  
*Approximate lunch times are between 11:15 a.m. and 1:30 p.m. Specific lunch times are set by each individual school and may differ slightly.*
  - C. Proposed locations are listed in the RFP. Can you provide the current equipment list by location?  
*Please see Attachment B for a survey of the County schools.*
  - D. What are the average annualized yearly vending sales currently?  
*Please see Attachment B for sales information as applicable.*
2. **2018-19 Smart Snack Compliant A La Carte List** – Please see Attachment A to Addendum No. 1 for a list of a la carte items being offered during the current school year.
3. **Survey Responses** – Please see Attachment B to Addendum No. 1 for information regarding current machines, sales, and interest, for each County school.

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**ATTACHMENT A TO  
ADDENDUM NO. 1 TO RFP# 2019-013**  
Snack Food Vending Services with Smart Snack Compliance  
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**2018-2019 Smart Snack Compliant A La Carte List**

**2018-2019 Smart Snack Compliant Ala Carte  
List**

<b>Product</b>	<b>Pack Size</b>
<b>Chips</b>	
Baked Crunchy Cheetos	.875 oz
Baked Cheetos Cheese Puff	.7 oz
Baked WG Funyuns	.8 oz
Baked Ruffles Sour Cream & Cheddar	.8 oz
Baked Lay's BBQ	.875 oz
Baked Lay's Regular	.875 oz
Baked Lay's Sour Cream & Onion	.875 oz
Fantastix Chili Cheese	1 oz
Dorito RF Cool Ranch	1 oz
Dorito RF Nacho Cheese	1 oz
Dorito RF Spicy Sweet Chili	1 oz.
Dorito RF Flamas	1 oz.
Dorito RF Wild White Nacho	1 oz.
Smartfood White Cheddar Popcorn	.5 oz
Rold Gold Heart Pretzel	.7 oz
<b>Snack Mix</b>	
Quaker Kid Mix	.87 oz
Chex Strawberry Yogurt Filled	1.03 oz
Chex Chocolate Caramel	1.03 oz
Chex Cheddar	.92 oz
<b>Cereal</b>	
General Mills Bowl Pack	1 oz
Bake Crafter's Cinnamon Granola	1 oz
<b>Crackers/Cookies</b>	
Keebler Animal Crackers	1 oz
Cheetos Trax Crackers	.87 oz
Cheez It WG Cheese Squares	.75 oz
Elf Grahams Chocolate	1 oz
Elf Grahams Cinnamon	1 oz
Goldfish Giant Cinnamon Graham	.9 oz
Goldfish WG Cheddar	.75 oz
Grandma's WG Choc Chip Cookie	1.22 oz
<b>Fruit Snacks</b>	
Mott's Fruit Snacks, Mixed Berry	1.6 oz.
Mott's Fruit Snacks, Asstd Fruit	1.6 oz.
<b>Bars</b>	
Cinnamon Toast Crunch Bar	1.42 oz

Cocoa Puffs Bar	1.42 oz
Trix Bar	1.42 oz
Quaker Chewy Granola	.84 oz
Quaker Chewy Chocolate Chunk	1.41 oz
Quaker Chewy Cookie N Cream	1.41 oz
Betty Crocker Double Choc Chip	1.24 oz
Rice Krispy WG Rich	1.41 oz
Rice Krispy WG Rich Mini	.42 oz
<b>Pop Tarts</b>	
WG Blueberry	1.76 oz
WG Chocolate Fudge	1.76 oz
WG Cinnamon	1.76 oz
WG Strawberry	1.76 oz
<b>Proteins</b>	
Danimals Strawberry Banana	4 oz
Danimals Strawberry	4 oz
Danimals Vanilla	4 oz
Old Wisconsin Turkey Stick	.5 oz
String Cheese	1 oz
<b>Pudding</b>	
Kraft Chocolate Pudding	3.5 oz
Kraft Vanilla Pudding	3.5 oz
<b>Beverages</b>	
Water	8 oz
Capri Sun 100% Juice Dive	6 oz
Capri Sun 100% Juice Breeze	6 oz
Switch Apple	8 oz
Switch Black Cherry	8 oz
Switch Berry Kiwi	8 oz
Switch Fruit Punch	8 oz
Switch Grape	8 oz
Switch Tangerine	8 oz
Switch Strawberry Watermelon	8 oz
V8 Pomegranate Blueberry	8 oz
V8 Strawberry Banana	8 oz
Diet Coke	20 oz
Caffeine Free Diet Coke	20 oz
Sprite Zero	20 oz
Fanta Orange Zero	20 oz
Coke Zero Cherry	20 oz
Coke Zero	20 oz
Mello Yello Zero	20 oz

Dasani	20 oz
Dasani Lemon	20 oz
Dasani Grape	20 oz
Dasani Strawberry	20 oz
Powerade Zero Grape	20 oz
Powerade Zero Mixed Berry	20 oz
Powerade Zero Fruit Punch	20 oz
Minute Maid Light Lemonade	16.9 oz
Minute Maid Cherry Limeade	16.9 oz
Minute Maid Mango Passion	16.9 oz
Vitamin Water Zero Rise	20 oz
Vitamin Water Zero Squeezed	20 oz
Vitamin Water Zero Power-C	20 oz
Gold Peak Tea Unsweetened	18.5 oz
Diet Gold Peak Tea	18.5 oz
Dasani	20 oz
Minute Maid 100% Apple Juice	10 oz
Minute Maid 100% Fruit Punch	10 oz
Minute Maid 100% Orange Juice	10 oz

**ATTACHMENT B TO  
ADDENDUM NO. 1 TO RFP# 2019-013**  
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**Survey Responses**

School/Facility	Address	Interested Yes/No	Machines and Locations	Sales	Comments
Burton Cntr Arts/Tech	1760 Boulevard Salem 24153	No	N/A	N/A	None
Cave Spring High	3712 Chaparral Drive 24018	No	N/A	N/A	None
Glenvar High*	4549 Malus Drive Salem 24153	No	N/A	N/A	None
Hidden Valley High	5000 Titan Trail 24018	No	N/A	N/A	None
Northside High	6758 Northside High Sch Rd 24019	No	N/A	N/A	None
William Byrd High*	2902 Washington Ave Vinton 24179	No	N/A	N/A	None
Cave Spring Middle	4880 Brambleton Ave 24018	No	N/A	N/A	None
Glenvar Middle*	4555 Malus Dr Salem 24153	Yes	Wittern Model 3503 /Hallway near Main Office	\$2275/Cleared around \$1220 in profit.	Profits larger by several thousand dollars year before the smart snack regs went into effect.
Hidden Valley Middle	4902 Hidden Valley Sch Rd 24018	Yes	Sam's Club Vending/Hallway near cafeteria and boys locker room.	\$3000/Cleared \$1100 in profit.	None
Northside Middle	6810 Northside High Sch Rd 24019	Maybe	N/A	N/A	Currently no snack machines. May be open in future.
William Byrd Middle*	2910 Washington Ave Vinton 24179	No	N/A	N/A	None
Back Creek Elem	7130 Bent Mountain Rd 24018	No	N/A	N/A	None
Bonsack Elem	5437 Crumpacker Dr 24019	No	N/A	N/A	None
Burlington Elem	6533 Peters Creek Rd 24019	No	N/A	N/A	None
Cave Spring Elem	5404 Spring Lawn Ave 24018	No	N/A	N/A	None
Clearbrook Elem	5205 Franklin Rd 24014	No	N/A	N/A	None
Fort Lewis Elem*	3115 West Main St Salem 24153	No	N/A	N/A	None
Glen Cove Elem	5901 Cove Rd 24019	No	N/A	N/A	None
Glenvar Elem*	4507 Malus Dr Salem 24153	No	N/A	N/A	None
Green Valley Elem	3838 Overdale Rd 24018	No	N/A	N/A	No machines currently but would like to add one in teacher's lounge.
Herman L. Horn Elem*	1002 Ruddell Rd Vinton 24179	No	N/A	N/A	None
Masons Cove Elem*	3370 Bradshaw Rd Salem 24153	No	N/A	N/A	None
Mount Pleasant Elem*	3216 Mt. Pleasant Blvd 24014	No	N/A	N/A	No machines currently but would like to add one in teacher's lounge.
Mountain View Elem	5901 Plantation Circle 24019	No	N/A	N/A	None
Oak Grove Elem	5005 Grandin Rd Ext 24018	No	N/A	N/A	None
Penn Forest Elem	6328 Merriman Rd 24018	No	N/A	N/A	None
W.E. Cundiff Elem	1200 Hardy Rd Vinton 24179	No	N/A	N/A	None