



ROANOKE COUNTY

Purchasing Division
5204 Bernard Drive, Suite 300-F, P.O. Box 29800
Roanoke, Virginia 24018-0798
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RFQ Tabulation # 2019-020

The County of Roanoke, Virginia has requested written quotations for Christmas lights and additional items for a Christmas season event at Roanoke County's Explore Park. Roanoke County reserves the right to make a lot award, or to award to multiple Vendors, as well as to purchase all, some, or none of the items listed as is in the best interest of the County. The County reserves the right to increase or decrease line quantities for final purchase; as such, all pricing provided should reflect individual unit pricing. Any handwritten pricing must be clearly legible.

QUOTES SHOULD BE EMAILED TO: KHOYT@ROANOKECOUNTYVA.GOV

Line	Item Description	Qty	Mosca Design		Roanoke Landscapes	
			Unit Price	Total Price	Unit Price	Total Price
ENTRANCE						
1	Uplighting color washers on surrounding trees (RGB color changing)	40	\$ 96.00	\$ 3,840.00	\$ 330.00	\$ 13,200.00
2	Trees of Light on sides of road; 14' h, 5' base, 2' star topper	6	\$ 1,584.00	\$ 9,504.00	\$ 1,280.00	\$ 7,680.00
3	Roofline Lighting; C7 LED bulbs, 18 gauge wire with sockets	150 ft	\$ 2.40	\$ 360.00	\$ 3.27	\$ 490.00
4	6' Building Front Wreaths w Bow	3	\$ 209.60	\$ 628.80	\$ 530.00	\$ 1,590.00
5	8' Column Wraps	5	\$ 96.00	\$ 480.00	\$ 235.00	\$ 1,175.00
6	5' Building Front Wreaths with Bow	5	\$ 152.80	\$ 764.00	\$ 385.00	\$ 1,925.00
7	Fiberglass-Nutcrackers- 6' tall	2	\$ 450.00	\$ 900.00	\$ 1,265.00	\$ 2,530.00
8	Roofline Lighting and necessary tabs for install; C7 LED bulbs, 18 gauge wire	150 ft	\$ 2.40	\$ 360.00	\$ 3.27	\$ 490.00
9	Photo Pop Motifs- 5' to 6' Tall Lit Deer Figures with cutouts for photo op	3	\$ 648.00	\$ 1,944.00	\$ 2,845.00	\$ 8,535.00
10	Vass 3d Whimsical Tree 9.8'	3	\$ 3,192.00	\$ 9,576.00	\$ 3,350.00	\$ 10,050.00
11	18' Panel Tree with 4' Star (LED) Pre-Ornamented	1	\$ 9,804.00	\$ 9,804.00	\$ 11,200.00	\$ 11,200.00
ENTRANCE SUBSECTION TOTAL				\$ 38,160.80		\$ 58,865.00
TOPIARY GARDEN						
12	42" Topiary Reindeer	2	\$ 120.00	\$ 240.00	\$ 2,125.00	\$ 4,250.00
13	58" Standing Topiary Reindeer	1	\$ 160.00	\$ 160.00	\$ 2,200.00	\$ 2,200.00
14	100" Topiary Bear	1	\$ 240.00	\$ 240.00	\$ 2,290.00	\$ 2,290.00
15	6' Reindeer (Leaping, Flying)	3	\$ 300.00	\$ 900.00	\$ 1,250.00	\$ 3,750.00
TOPIARY GARDEN SUBSECTION TOTAL				\$ 1,540.00		\$ 12,490.00
LANDSCAPE LIGHTING: SOLID COLOR C6 LED LIGHTS IN BUSHES AND TREES (4" spacing, 70 lights/set, 23' length)						
16	2 sets each (red, green, or blue)	15	\$ 19.00	\$ 285.00	\$ 52.00	\$ 780.00
17	50 sets each (red, green, or blue)	2	\$ 480.00	\$ 960.00	\$ 965.00	\$ 1,930.00
18	300 sets each (red, green, or blue)	1	\$ 2,880.00	\$ 2,880.00	\$ 5,200.00	\$ 5,200.00
19	2 sets each (white)	15	\$ 26.00	\$ 390.00	\$ 52.00	\$ 780.00
20	50 sets each (white)	2	\$ 640.00	\$ 1,280.00	\$ 965.00	\$ 1,930.00
21	300 sets each (white)	1	\$ 3,840.00	\$ 3,840.00	\$ 5,200.00	\$ 5,200.00
22	Laser Lights	20	\$ 29.00	\$ 580.00	\$ 130.00	\$ 2,600.00
LANDSCAPE LIGHTING SUBSECTION TOTAL				\$ 10,215.00		\$ 18,420.00
MISCELLANEOUS LIGHTING AND SUPPLIES						
23	Extension Cord (Plain Wire) 16 gauge, 1000 ft	1	\$ 280.00	\$ 280.00	\$ 1,560.00	\$ 1,560.00
24	Pole Mounted Displays (Misc)-Wreaths, Snowflakes, Candles, Holly Leaves, Bells, Poinsettia, Angel; approx 4 ft diameter	7	\$ 60.00	\$ 420.00	\$ 270.00	\$ 1,890.00
25	Male / Female Plugs	50	\$ 1.12	\$ 56.00	\$ 2.00	\$ 100.00
26	Zip Ties (for lights in trees amongst other things)	3000	\$ 0.02	\$ 60.00	\$ 0.10	\$ 300.00
MISC SUBSECTION TOTAL				\$ 816.00		\$ 3,850.00
27	Installation and Choreography Consulting fee (if applicable)	1				\$ 29,000.00
TOTAL						
				\$ 50,731.80		\$ 122,625.00
Total Freight Cost:						
<i>Shipping Terms: FOB Destination/Inside Delivery</i>						
Delivery Time:						
TOTAL COST:						
				1.5 Months	6 weeks	
						\$ 122,625.00
				\$ 52,431.80		



County of Roanoke

FINANCE DEPARTMENT PURCHASING DIVISION

August 27, 2018

NOTICE OF BID AWARD

RFQ NUMBER: 2019-020

TITLE: Lights and Décor for Explore Park Christmas Event

AWARDED TO: Mosca Design

The County appreciates your interest by submitting a quote for this project and we hope you will respond on future projects. Please feel free to call if you have any questions.

Kate Hoyt
Buyer
(540) 283-8149

Important Notice: If an award is made to your firm, you need to be set up in our financial software system and a signed W-9 tax information needs to be submitted in order to receive payment and/or purchase orders from the County.

If you have not previously registered or need to update your company information, please go to: <http://www.roanokecountyva.gov/forms.aspx?FID=88> as soon after award to complete and submit an on-line Vendor Payment Registration Form. Should you not have access to a computer, you may go to any local library to use one or come to the Purchasing Office, 5204 Bernard Drive, Suite 300-F, Roanoke, VA 24018 to complete the registration. This registration is not used for the purposes of receiving automatic notification of formal bid/proposals. Information about the new notification process is found on our website.